



EOI APPLICATION

PROCUREMENT OF ROTOVATORS BY AP AGROS FOR THE YEAR 2021-22 ON CASH AND CARRY BASIS FOR SUPPLY TO CHC GROUPS / GOVT. INSTITUTIONS

Last date for submission of EOI Application : 25-10-2021 up to 3.00 p.m.



ANDHRA PRADESH STATE AGRO INDUSTRIES DEVELOPMENT CORPORATION LIMITED

Admin Office: D.No.55-17-2 to 4, 5th Floor, C-Block, Stalin Corporate,
Road No.2, Industrial Estate, Auto Nagar, Vijayawada – 520007
Ph:0866 – 2556803, Fax: 0866 – 2556804

Email: mdapagros@gmail.com, web site: www.apagros.org



A.P.S. AGRO INDUSTRIES DEVELOPMENT CORPORATION LTD.

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AGROS/FMD/TRACTORS & ROTOVATORS/2021-22

Date:11-10-2021

EOI NOTICE FOR ISSUE OF INSTITUTIONAL DEALERSHIP TO APSAIDC Ltd

The reputed manufacturers of Tractors and Rotovators are invited to issue Institutional Dealership to APSAIDC Ltd, Vijayawada for supply to Custom Hiring Centers (CHCs) and Govt. Institutions for entire State of Andhra Pradesh on cash & carry basis. Their expression of interest should be submitted on or before Dt.25-10-2021 up to 3.00 PM

Sd/-
Vice Chairman and
Managing Director



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EOI Application

Name of work : Supply of Rotovators on cash and carry basis.

Ref : AGROS/FMD/TRACTORS & ROTOVATORS/2021-22

Date:11-10-2021

PREAMBLE:

The CORPORATION" is willing to procure **Rotovators as Institutional Dealer** for the year 2021-22 on cash and carry basis through MOU process, which are required for distribution to the **Custom Hiring Centers (CHCs) and also to Government Institutions** to entire state of Andhra Pradesh as the Government of Andhra Pradesh intends to supply **Rotovators** to the farmers through different manufacturers at the destination of CHCs / Govt. Institutions.

Technical & prices data are invited from reputed Manufacturers for supply of Rotovators on cash and carry basis as APSAIDC Ltd as Institutional Dealership / Distributorship.

A. ELIGIBLE CONDITIONS FOR MANUFACTURER:

1. Those having valid SSI Certificate Part-II manufacturers /workshop license for manufacturing **Rotovators**, as specified in the schedule for supply of **Rotovators**.
2. The offerer(s) shall be a manufacturer of **Rotovators** and shall enclose the copy of manufacturing license.
3. The manufacturer shall have a full-fledged workshop with sufficient skilled technical personnel for manufacturing **Rotovators** as per the prescribed specifications and to attend after sales service.
4. The firms who are manufacturing Rotovators, must produce test report only from FMTTI or Indian Agricultural University Testing Centres approved by GOI, Ministry of Agriculture.
5. The firm should have GST Registration and PAN number and firms regularly furnishing information to Sales Tax Department online.
6. Only manufacturers/representative of manufacturers shall be allowed to participate in the EOI process.

B. INSTRUCTIONS FOR SUBMISSION OF EOI APPLICATION:

1. The interested manufacturer shall submit in their EOI application with all the documents indicated in Annexure-I for procurement of **Rotovators** and Prices mentioned in the annexure-II along with consent letter & dealership application either personally to APSAIDC Ltd, Head Office Vijayawada Or through mail mdapagros@gmail.com on or before 25-10-2021 by 3.00 PM.
2. The authorized person representing the firm who is signing on the EOI documents and also participating in the EOI process shall invariably attach a copy of authorization from the competent authority of the firm as per the Bye-laws of the firm / Company.

C. GENERAL TERMS AND CONDITIONS :

1. After verifying the dealership application of manufacturer the same will be mailed after filling the application. The manufacturer should release Letter of Intent (LOI) along with required models with prices in the annexure-II.
2. AP State Agro Industries Development Corporation Limited will not pay any amount as a security deposit, either Bank Guarantee or Demand Draft for awarding Institutional Dealership. As ours is a Government Organization.
3. The agreement period will be upto **31.03.2023** from the date of signing the agreement. The manufacturers have to submit their price acceptance letter, agreement etc., No Escalation charges will be paid for supply of equipment during the agreement period. Failure to supply the equipment due to price variation will attract blacklisting of the firm and shall not be allowed to participate in the EOI process called by any Government Department in Andhra Pradesh for minimum 3 years under any subsidy schemes or in any project. The manufacturers should submit list of their mail address & bank account details at the time of agreement without fail. No addition & deletion shall be entertained afterwards.
4. Negotiations, if any, will be held as per the decision of the Technical Committee at the Regd. Office of the Corporation. The aim is to reach agreement on all the points and sign a contract.

ROLE OF THE SUPPLIER

- a. The Manufacturer shall supply the required quantity of Rotavators District-wise within 15 days on receipt of Purchase Order from APAGROS.
- b. The Manufacturer shall intimate the concerned District Managers of APSAIDC Ltd in advance about the arrival of the Stock.

- c. The Manufacturer shall deliver the Stock at the concerned District Office and obtain necessary acknowledgements from the concerned District Managers and from the CHC Groups and the same shall be submitted to AP AGROS Head Office.
5. The Manufacturer shall emboss on the equipment, the unique serial Number and Label of Aluminium Plate with size of 4"x 2" fitted with rivet at facing side and easily visible.
6. The Manufacturer shall mention Purchase Order Number, Date, unique serial Number, Delivery Challan Number on all the Invoices.
7. The Manufacturer is responsible for After Sales Service and Warranty Repairs through its Authorised service agent as per the Agreement entered with AP AGROS. Any complaint received from the District Manager shall be attended within a day or two.
8. The Manufacturer shall impart Technical Training to the District Staff.
9. The manufacturer will deliver the equipment under the Govt. scheme at the specified cost.
10. ROTAVATORS will have to be packed along with necessary tool kit, parts catalogue and leaflets & operator manual in Telugu Language.
11. On actual dispatches of ROTAVATORS, the supplier should immediately send an intimation of dispatches to District Offices concerned indicating all particulars of delivery challan"s, lorry receipts, name of the transporter, name of consignee etc. The supplier shall obtain clear acknowledgement for receipt of the material in good condition from the District offices of APAGROS and obtain Goods Receipt Note in the prescribed format which is to be obtained by the supplier from the corporation.
12. The supplies made shall be invoiced on GST invoice with serial No. of invoice printed on it. No invoice other than Tax invoice will be accepted.
13. The responsibility of quality and quantity (eg. Misbranding / underweight) of the Rotovators supplied lies with manufacturer only.
14. The approved manufacturer shall supply the ordered Rotovators as per terms and condition within the stipulated time indicated in the purchase order placed from time to time to the destination mentioned in purchase order.
15. The equipment supplied must be covered with warranty for one year from the date of supply against any defective manufacture / workmanship etc.
16. If the supplying firms fail to supply the Rotovators within the scheduled time i.e. 15 days from the date of receipt of purchase order, the

Performance Guarantee Deposit shall be forfeited besides initiating action as per procedure and also will not be allowed to participate in future EOIs.

17. Liquidated damages will be levied at the rate of 0.5% of the total value of work per week up to a maximum of 5% in case of default in the supply of Rotovators as per schedule.
18. The acknowledgement (Proof of Delivery) along with photograph and other required documents for the **Rotovators** delivered should be signed by the beneficiary and countersigned by the Mandal Agricultural officer and Assistant Director of Agriculture for all the **Rotovators**.
19. Random inspection of **Rotovators** distributed under subsidy schemes and general sale will be conducted by suitable committee / team appointed by the Director of Agriculture before / after the equipment is supplied to the beneficiaries.
20. AGROS reserves every right to inspect the premises of manufacturers for compliance to all technical EOI application requirements at any time.
21. For all Rotovators a metal/Aluminum sheet (Size 4"x2") shall be fixed on the purchased Rotovator in a prominent place with the following details. The Sl.No. which is indicated in the implement must also be mentioned in the supply order.

1. పరికరము పేరు (Name of the Implement)	:
2. క్రమ సంఖ్య కురియు సంవత్సరము(-/-) (Sl.No. & Year)	:
3. బరువు (Kg) (Weight)	:
4. సబ్సిడీ పథకము పేరు (Name of the Subsidy Scheme)	:
5. సరఫరా చేసిన కంపెనీ పేరు (Name of the Suppling Firm)	:
" వ్యవసాయ శాఖ యాంత్రికరణ సబ్సిడీ పథకం ద్వారా సరఫరా చేయబడినది." (Supplied Under Subsidy Schemes of Dept. of Agriculture)	

- a) All the manufacturers of Rotavators, must and should emboss the name of the equipment, firm name, company logo, and engrave the unique serial number, model, State, month, year on the main frame or chassis of the equipment.
22. The Offerer(s) have to submit prices as per their technical specifications given in the FMTTI test reports.
23. AP Agros at its sole discretion and without assigning any reason thereof,

reserves the right to accept / reject any or all bids EOI Applications at any stage of the EOI process.

24. In case of any dispute or difference arising out of the agreement between the two parties relating to any aspect of the agreement, the parties should attempt to settle the dispute through mutual and amicable discussions. If the dispute is not settled through such discussions, the matter shall be referred / settled as per provisions of Arbitration & Conciliation Act.1996.
25. It is further to be agreed by both the parties that all differences and disputes if not resolved as above, shall be got remedied through the Court of Law of Vijayawada jurisdiction only.
26. The EOI application can be rejected if at any stage of the procurement process, it comes to knowledge that any Offerer(s) is involved in any fraudulent practice or misrepresentation of the facts or tried to influence the selection process or indulged in any corrupt activities in competing with others.
27. The manufacturer shall be liable for blacklisting and prosecution, if they fail to adhere to the above conditions.
28. The Firm / Company which is facing criminal case is not eligible to participate in the tender process called by the corporation.

OTHER IMPORTANT INFORMATION:

29. The VC&MD, APSAIDC reserves the right to cancel whole or part of the supply orders of those suppliers, who are found to be defaulters for delayed supply or supply of non-standard quality of material/goods.
30. The Authority reserves the right to terminate the contract of any agency / agencies in case of changes in the Government policy or unsatisfactory services.

TERMS OF PAYMENT:

The payment will be arranged on cash and carry basis.

NOTE: If there are any changes in terms & conditions, the same will be intimated.

PLACE:

DATE:

SIGNATURE OF MANUFACTURER
WITH SEAL

ANNEXURE – I
CONDITIONS OF ELIGIBILITY FOR MANUFACTURER
(Attested copies of following to be enclosed)

TECHNICAL APPLICATION

(Please read foot notes carefully and enclose Attested copies of following)

1	Reference	:	No:
2	Name of the manufacturing company with its Registration No.	:	
3	Manufacturing License No. (Copy to be enclosed)	:	
4	Status of Company	:	
	i) Registered Company	:	
	ii) Sole proprietorship firm (Name & address of the proprietor)	:	
	iii) Partnership firm (Partnership agreement, letter of consent as authorized by other partners to bid for this tender)	:	
	iv) Private Limited Company (Certificate of incorporation and authorization from CEO if not represented by CEO)	:	
5	Registered Address of manufacturer / Importer	:	
6	Brief Profile of the firm	:	
7	Any service provider in AP if yes Please give details Address of Service Agent Area allotment GST No. of Dealer etc.	:	
8	Proof of having sufficient no. of technical teams with experience for attending the after sales service. (Details about names of persons / experience / qualifications)	:	
9	Consent letter		
10	Dealership application		

11	Annual production capacity certificate / Annual import capacity certificate	:	
12	Details of projects executed during last three years (copy to be enclosed)	:	
13	GST No. and their validity (enclose Xerox copies)	:	
14	PAN No. (enclose Xerox copies)	:	
15	Name of contact person with address & mobile no & e-mail id	:	
16	Please indicate the equipment prices quoted in statement.	:	
17	FMTTI report to be enclosed	:	
18	Copies of NDP sale invoices of Different models / Different States to be produced at the time of price negotiations.	:	
19	(ADD ADDITIONAL SHEET IF REQUIRED)	:	

Note:

1. All the columns of the EOI forms shall be duly, properly and exhaustively filled in.
2. All corrections if any must be signed by the manufacturer before submission itself. For filing faulty information, the EOI is liable for rejection. The manufacturer should sign on each and every page of EOI application and on all the additional documents submitted along with EOI Application.
3. The manufacturer can enclose additional information, if any, relevant to the EOI separately
4. At the time of verification of EOI applications, the original documents should be produced for verification.

SIGNATURE OF MANUFACTURER WITH SEAL

Annexure -II**Price negotiations with firms for Rotavators for the year 2021-22 on cash and carry basis to Customer Hiring Centers (CHCs) Dt. -10-2021**

NAME OF THE COMPANY AND ADDRESS											STATEMENT - II	
SL. NO.	DESCRIPTION OF ROTAVATOR MODEL NAME AND CODE NUMBER	NUMBER OF BLADES	APPROXIMATE WEIGHT AS PER THE TEST REPORT	TEST REPORT NO. DT. NAME OF THE INSTITUTION	PRICE QUOTED	GST	TOTAL	NEGOTIATED PRICE	GST	TOTAL	SIGNATURE OF THE COMPANY REPRESENTATIVE	REMARKS
1	2	3	4	5	6	7	8	9	10	11	12	13
1												
2												

(Price should be quoted in the Price quote only)

- 1) The basic rate quoted in EOI Application should be inclusive of all Taxes, duties on FOL delivery & loading, unloading etc. GST component should be shown separately.
- 2) The rates quoted in the Price quote should be firm and valid up to **31.3.2023**. The AP Agros will not entertain any upward price revisions during the agreement period.
- 3) The rates and units shall not be over written. The rates and units shall always be in figures and words
- 4) The above copy should be sent to in excel sheet through email.
- 5) The manufacturer should fill-up the columns from sl.no.1 to 11 only

SIGNATURE OF MANUFACTURER WITH SEAL