



EOI SCHEDULE - III

FOR SUPPLY OF

HIGH PRESSURE KNAPSACK SPRAYERS

2020-21



Last date for submission : 20-01-2021 up to 1.30 p.m.

Date of opening of technical Bid : 20-01-2021 at 2.00 p.m.

A.P.S. AGRO INDUSTRIES DEVELOPMENT CORPORATION LTD.

Admin Office: D.No.55-17-2 to 4, 5th Floor, C-Block, Stalin Corporate,

Road No.2, Industrial Estate, Auto Nagar, Vijayawada – 520007

Ph:0866 – 2556803, Fax: 0866 – 2556804

Email: apagrosdmae@gmail.com, web site: www.apagros.org

**A.P.S. AGRO INDUSTRIES DEVELOPMENT CORPORATION LTD.**

(A Govt. Undertaking)

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Agros/FMD/EOI/NFSM Cluster Demonstrations /2020-21

Dt:08-01-2021

E.O.I. NOTICE INVITING SEALED QUOTATIONS

Sealed Quotations are invited from reputed manufacturers/authorized dealers / Importers for Implementation of NFSM Scheme – Supply of Oil engines, Tarpaulins, High pressure knapsack sprayers, Water carrying pipes, 9-Tine cultivators to the farmer groups under Cluster Demonstrations component of the Scheme in all districts in Andhra Pradesh for the Financial year 2020-21. The category wise EOI schedule including cost and submission particulars etc., are as follows :

EOI Sch. No.	Category of Equipment	Cost of EOI Schedule	Sale of EOI Schedules From – to	Last date for submission	Date of opening of Technical Quotations
I	Oil engines	Rs.10,000/-	08-01-2021 to 20-01-2021 up to 1.00 p.m	20-01-2021 up to 1.30 p.m	20-01-2021 at 2.00 p.m
II	Tarpaulins	Rs.10,000/-	08-01-2021 to 20-01-2021 up to 1.00 p.m	20-01-2021 up to 1.30 p.m	20-01-2021 at 2.00 p.m
III	High pressure knapsack sprayers	Rs.10,000/-	08-01-2021 to 20-01-2021 up to 1.00 p.m	20-01-2021 up to 1.30 p.m	20-01-2021 at 2.00 p.m
IV	Water carrying pipes	Rs.10,000/-	08-01-2021 to 20-01-2021 up to 1.00 p.m	20-01-2021 up to 1.30 p.m	20-01-2021 at 2.00 p.m
V	9-Tined cultivators	Rs.10,000/-	08-01-2021 to 20-01-2021 up to 1.00 p.m	20-01-2021 up to 1.30 p.m	20-01-2021 at 2.00 p.m

EOI schedules in person may be obtained from Registered Office **between 10.30 a.m. to 5 p.m. on all working days** on payment of the amount mentioned against each EOI Schedule in the shape of Demand Draft drawn in favour of A.P.S.A.I.D.C. Limited payable at Vijayawada. The EOI Schedules can also be downloaded from our website www.apagros.org and submitted duly enclosing the Demand Draft towards the cost of EOI schedule. The downloaded EOI schedules received without Demand Drafts towards cost of EOI schedule will be rejected.

Sd/-
Vice Chairman and
Managing Director



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EOI SCHEDULE- III

Name of work : Supply of High Pressure Knapsack Sprayers.

Ref : Agros/FMD/EOI/NFSM Cluster Demonstrations/2020-21

Dt: 08-01-2021

A) Preamble:

The Department of Agriculture, Government of Andhra Pradesh is implementing of NFSM Scheme for supply of High pressure knapsack sprayers, to the farmer groups under Cluster Demonstrations component of the Scheme in all Districts in Andhra Pradesh through the Nodal Agency A.P.S. Agro Ind. Dev. Corp. Ltd. (APSAIDCL), a Government of Andhra Pradesh undertaking.

EOI Schedules & price Quotes are invited for different types of **High pressure knapsack sprayers**.

A. ELIGIBLE CONDITIONS FOR OFFERER(S) :

1. Offerer(s) must be a manufacturer of High Pressure Knapsack Sprayers (As per the Govt. of India guidelines and should enclose a copy of manufacturing license).
2. a). The firms who are importing High Pressure Knapsack Sprayers as a whole or must produce test report from the eligible Institutions as per the Govt. of India guidelines.
b). The firms who are manufacturing High Pressure Knapsack Sprayers firms must produce test report from the eligible Institutions as per the Govt. of India guidelines.
3. The offer will obtain a DD for Rs.10,000/- in favour of M/s.APSAIDC Ltd, payable at Vijayawada for the cost of schedule. The EOI Schedule without DD of Rs.10,000/- will be rejected.
4. In case of Importers, the authorized dealer / distributor/agency must enclose the original specific authorization letter for the models quoted by them in the EOI from the principal manufacturing company.
5. Firms who are quoting for high pressure knapsack sprayers should supply high pressure knapsack sprayers with (i) unique identification number

(embossing / engraving) on the engine and pump and (ii) Country of origin should be molded / embossed / engraved on the engine body.

6. The offerer(s) shall have a full fledged manufacturing unit with sufficient personnel for manufacturing of High Pressure Knapsack Sprayers as per the prescribed specifications and sufficient dealer network in the State of Andhra Pradesh to attend after sales service.
7. The firm shall have GST & PAN number and firms regularly furnishing information to Sales Tax Department online.

C) INSTRUCTIONS FOR SUBMISSION OF EOI SCHEDULE:

1. The Offerer(s) shall submit EOI Schedule with all documents indicated in Annexure-I in a separate sealed cover duly superscribing "EOI Schedule for High Pressure Knapsack Sprayers" and Price Quote as per Annexure-III in a separate sealed cover duly superscribing "Price quote for High Pressure Knapsack Sprayers" with name and address of the applicant. Both covers are to be placed in a third cover along with covering letter and EMD demand draft as stipulated under SI.No.3 of the Instructions for Submission of EOI Schedule duly superscribing "EOI Schedule for High Pressure Knapsack Sprayers".
2. For imported equipment, all the importers should produce proof of authorization letter from the Principal manufacturers for enlisting their name in the list of suppliers.
3. Earnest Money Deposit (EMD) amount of Rs.50,000/- (Rupees Fifty thousand only) shall be paid in the form of Demand Draft drawn in favour of A.P.S.A.I.D.C. Ltd., payable at Vijayawada along with a covering letter. EOI Schedules without EMD will be rejected. The firms who have paid the EMD in previous year need not pay the EMD again and can submit the particulars of previous EMD. SSI units are exempted from payment of EMD as per the G.O.Ms.No.1020, dated 30.11.1976 of Government of Andhra Pradesh.
4. The Offerer(s) shall submit duly notarized declaration along with EOI as per the proforma furnished under Annexure-IV, hereto on Rs. 100/- Non- Judicial stamp paper.
5. The authorized person representing the firm who is signing on the EOI documents and also participating in the EOI opening shall invariably attach a copy of authorization from the competent authority of the firm as per the Bye-laws of the firm / Company.
6. The last date for submission of EOI schedule is **20-01-2021** up to 1.30 pm. The EOI Schedules will be opened at 2.00 p.m. on the same day.
7. The EMD of un-successful offerer(s) shall be returned on finalization of EOI's, after agreement/price acceptance.

8. The EMD of successful offerer(s) shall be retained by the Corporation and refunded only after satisfactory completion of the contract. The EMD shall be adjusted against the Performance Guarantee for the successful offerer. This deposit will not carry any interest.
9. The manufacturers / importers who are having dealers & service centers in Andhra Pradesh State is only eligible to participate in the EOI.

D) GENERAL TERMS AND CONDITIONS:

1. The Offerer(s) have to quote the prices as per the indicative general technical specifications given in the tender schedule in Annexure II.
2. The Price quotes of only those offerer (s) whose EOI Schedules are qualified for acceptance will be opened with due intimation to them.
3. Negotiations will be held as per the decision of the Technical Committee at the address indicated in the data sheet. The aim is to reach agreement on all the points and sign a contract.
4. The agreement period will be up to 31-03-2022 from the date of signing the agreement. No Escalation charges will be paid for supply of equipment during the agreement period. Failure to supply the equipment due to price variation will attract blacklisting of the firm and shall not be allowed to participate in the EOI process called by any Government Department in Andhra Pradesh States for minimum 3 years under any subsidy schemes or in any project.
5. Performance Guarantee deposit of Rs.50,000/- shall be paid in the shape Demand Draft drawn in favour of A.P.S.A.I.D.C Ltd., payable at Vijayawada. This deposit will not carry any interest and shall be paid before entering into contract agreement on Rs.100/- non-judicial stamp paper duly notarized. The firms who have paid the performance Guarantee Deposit in previous years need not pay the Performance Guarantee Deposit again and can submit the payment particulars of previous Performance Guarantee Deposit viz., DD number, date, amount, name of the Bank etc.,
6. The supplies made shall be invoiced on GST invoice with serial No. of Invoice printed on it. No invoice other than Tax invoice will be accepted. GST applicable, if any, shall be clearly mentioned in the Tax invoice.
7. The manufacturer / importer who are participating in the EOI should indicate the details of dealers in the EOI Schedule. The authorized dealer of the successful offerer(s) will have to pay the performance Guarantee deposit of Rs. 50,000/- to empanel their firm as authorized dealer / distributor before entering into contract agreement. The name of the firm once included in the approved list will not be deleted up to the end of the financial year unless felt by the tendering agency or Commissioner & Director of Agriculture.

8. The suppliers who import High Pressure Knapsack sprayers / engines have to submit the Xerox copies of Invoice, bill of lading, Packing list, Beneficiary certificate, certificate of origin, shipping advice and engine numbers in proof of import for each consignment they import to AP Agros / Department of Agriculture.
9. (a) Performance guarantee produced by the successful offerer shall be forfeited & alternate arrangements shall be made, if the firm does not fulfill the obligation of supply of stocks as per orders / specification / quality and alternate arrangements will be made for procurement of such products and any additional cost incurred in this regard will be recovered from the concerned firm. This has to be scrupulously followed.

(b) The responsibility of quality and quantity (eg. Misbranding / under weight) of the High Pressure Knapsack Sprayers supplied lies with supplier only.
10. The approved firms shall supply the ordered equipment as per terms and Conditions within the stipulated time indicated in the purchase order to the beneficiary group and obtain acknowledgement from the concerned. They shall also ensure that all the components shall be made available through dealers network at least for a period of three years from the date of supply of the unit on payment basis after warranty.
11. The equipment supplied must be covered with warranty for one year from the Date of supply against any defective manufacture / workmanship etc., Repairs / replacements / servicing shall be attended free of cost within the warranty period within 7 days from the date of intimation at farmer's place and the transport charges are to be borne by the supplier.
12. If the supplying firms fail to supply the equipment within the scheduled time i.e. 21 days from the date of receipt of purchase order, the Performance Deposit shall be forfeited besides initiating action as per procedure.
13. Liquidated damages will be levied at the rate of 0.5% of the total value of work per week up to a maximum of 5% in case of default in the supply of equipment as per schedule.
14. The supplier has to show the demonstration of the equipment to the beneficiary, before taking signature from the beneficiary on Utilization Certificate. The firm has to educate the farmer on do's and don'ts of operation of equipment.
15. The acknowledgement (Proof of Delivery) along with photograph and other required documents for the equipment delivered should be signed by the beneficiary group. Equipment should not be delivered without valid purchase order from the competent authority.
16. The loading, un-loading charges and demonstration expenses should be borne by the supplier only.

17. Random inspection of all equipment distributed under subsidy schemes will be conducted by suitable committee / team as appointed by the Government before / after the equipment is supplied to the farmers.
18. The manufacturer shall provide detailed operational and maintenance manuals parts catalogue (in the Telugu language) at the time of supply of the equipment and awareness should be created to beneficiaries to follow the instructions. The firm should also supply two copies of such operational and maintenance manuals, parts catalogue to the Corporation along with U.C for official use.
19. A non-removable sticker or permanent embossing shall be fixed on the purchased equipment with the following details in Telugu. The Unique Sl.No. which is indicated in the equipment must also be mentioned in the firm invoice and U.C. The brand/model should have been embossed on the plastic body. If it contains the metal parts the identification number/ serial number should be engraved on it.

1. పరికరము పేరు (Name of the Implement)	:
2. క్రమ సంఖ్య కురియు సంవత్సరము(-/-) (Sl.No. & Year)	:
3. బరువు (Kg) (Weight)	:
4. సబ్సిడీ పథకము పేరు (Name of the Subsidy Scheme)	:
5. సరఫరా చేసిన కంపెనీ పేరు (Name of the Supplying Firm)	:
" వ్యవసాయ శాఖ యాంశ్రీకరణ సబ్సిడీ పథకం ద్వారా సరఫరా చేయబడినది." (Supplied Under Subsidy Schemes of Dept. of Agriculture)	

20. The offerer(s) have to quote the price only as per the technical specifications given in the EOI schedule in Annexure II
21. A.P State Agro Industries Development Corporation Limited reserves the right to award the offered equipment either in part or full or to empanel on rate contract or follow any other suitable procurement procedure. AP Agros at its sole discretion and without assigning any reason there of, reserves the right to accept/reject any or all bids at any state of the EOI process.
22. AP Agros at its sole discretion has right to empanel more offerer(s) other than the offer found as L-1 also, so as to enable the Corporation to ensure adequate supply of equipment on time as the equipment is required to be supplied within the season. Further, A.P Agros without assigning any reason thereof, reserves the right to accept / reject any or all offers at any stage of the EOI process.
23. In case of any dispute or difference arising out of the agreement between the two parties relating to any aspect of the agreement, the parties should attempt to settle the dispute through mutual and amicable discussions. If the

dispute is not settled through such discussions, the matter shall be referred / settled as per provisions of Arbitration & Conciliation Act.1996.

24. It is further to be agreed by both the parties that all differences and disputes if not resolved as above, shall be got remedied through the Court of Law of Vijayawada jurisdiction only.
25. EOI can be rejected if at any stage of the procurement process, it comes to knowledge that any Offerer(s) is involved in any fraudulent practice or misrepresentation of the facts or tried to influence the selection process or indulged in any corrupt activities in competing with others.
26. The manufacturer / importers shall be liable for blacklisting and prosecution, if they fail to adhere to the above conditions.
27. The approved firm / firms shall enter into an agreement with the Corporation duly incorporating all the above terms and conditions.
28. The offerer has to furnish their authorized dealers list along with the agreement quotation, duly enclosing a copy of acceptance letter from the dealer. Additional dealers communicated to the corporation separately for empanelment under the subsidy schemes shall not be considered for communication to the department.
29. Criminal case is filed against the firm, such firm is not eligible to participate in the tender process called for by the corporation.
30. Once the firm is empanelled under any subsidy scheme, their performance guarantee deposit shall be returned only after completion of the financial year, if no issues are pending against the firm / dealer.

E) TERMS OF PAYMENT:

1. Subsidy and Non subsidy will be paid by the Department of Agriculture
2. AP Agros is not at all responsible for any payments for the suppliers before or after supply of equipment regarding subsidy and non-subsidy payments.

Note: If there is any changes in terms & condition the same will be intimated to the suppliers.

PLACE:

DATE:

SIGNATURE OF THE OFFERER
WITH SEAL

ANNEXURE – I**EOI SCHEDULE-III
(Attested copies of following to be enclosed)**

1	EOI Reference	:	Agros/FMD/EOI/NFSM Cluster Demonstrations /2020-21 dt:08-01-2021
2	Name of the Manufacturing Company with its Regn.No. (copy of the manufacturing license to be enclosed)	:	
3	Status of Company	:	
	i) Registered Company	:	
	ii) Sole proprietorship firm (Name & address of the proprietor)	:	
	iii) Partnership firm (Partnership agreement, letter of consent as authorized by other partners to bid for this tender)	:	
	iv) Private Limited Company (Certificate of incorporation and authorization from CEO, if not represented by CEO)	:	
4	Registered Address of manufacturing Unit	:	
5	Particulars of Demand draft enclosed towards cost of EOI schedule if the Tender schedule is downloaded from website		DD No. Date For Rs.10,000/- Name of the Bank.
6	Details of EMD paid DD No. Date Amount (If the EMD/Performance Guarantee deposits are paid previously, the particulars are to be furnished)		
7	Brief Profile of the firm	:	

8	Bank particulars of the company for online transfer of amounts a) Bank Name b) Bank Branch c) Account Number d) IFSC CODE.	:	
9	Whether the firm is having Valid manufacturing license from the competent authority (copy to be enclosed)	:	
10	Import license Number and validity date (copy to be enclosed)	:	
11	In case of importers, specific authorization letter from the importing company (copy to be enclosed)	:	
12	Proof of having sufficient No. of technicians with experience (List out details about names of persons/ experience/qualifications)	:	
13	Annual production capacity/importing capacity of the firm (Quantity and value for each equipment to be indicated)	:	
14	Turnover of the above material during last 3 years.	a.2019-20 : : b.2018-19 : : c.2017-18	
15	Firm should indicate the no. of districts that can be handled by them. (List of Districts that will be served are to be furnished).	:	
16	Details of dealers' net work and after sales service stations to be provided by firm in the area of operation. (Name & address of each dealer to be listed out)	:	
17	List of equipment available in the manufacturing unit	:	
18	GST Regn.No. (copies to be enclosed)	:	
19	PAN No. (copy to be enclosed)	:	

20	Audited accounts balance sheet for the last 2 years. (attested copies to be enclosed)	:	
221	Income Tax assessment Certificate for the last three years (attested copies to be enclosed)	:	
22	Name of contact person with address & Phone no.	:	
23	Details of technical specifications of equipment quoted in price bid. (Specifications along with photograph of the equipment to be enclosed)	:	
24	For imported High Pressure Knapsack Sprayers for manufacturers/ importers eligible test report as per the Govt. of India guidelines issued. (Copies to be enclosed)	:	
26	For manufactured High Pressure Knapsack Sprayers Test reports (copies to be enclosed)	:	

Note:

1. All the columns of the EOI forms shall be duly, properly and exhaustively filled in.
2. All corrections if any must be signed by the offerer(s) before submission itself. For filing faulty information, the EOI is liable for rejection. The Offerer(s) should sign on each and every page of EOI Schedules and on all the additional documents submitted along with EOI Schedules.
3. The Offerer(s) can enclose additional information, if any, relevant to the EOI separately.
4. At the time of verification of EOI schedules, the original documents should be produced for verification.

SIGNATURE OF OFFERER
WITH SEAL

TECHNICAL SPECIFICATIONS

ANNEXURE II
EOI Schedule -III
TECHNICAL SPECIFICATIONS OF HIGH PRESSURE KNAPSACK SPRAYERS

HIGH PRESSURE KNAPSACK SPRAYERS			
1.	High Pressure Knapsack Sprayer imported as whole unit from their principal manufacturers along with the engine and pump, accessories etc.		
	Model	:	
	Tank/body	:	
	Engine	:	
	Pump	:	
	Delivery pipe	:	
	Carrying arrangement	:	
	Pressure	:	
	General accessories	:	
2.	High Pressure Knapsack Sprayer body and pump manufactured in India and engine imported from their principal manufacturers from abroad.		
	Model	:	
	Tank/body	:	
	Engine	:	
	Pump	:	
	Delivery pipe	:	
	Carrying arrangement	:	
	Pressure	:	
	General accessories	:	
3.	High Pressure Knapsack Sprayer body, pump manufactured in India and engine manufactured by foreign company and drawn from Indian stock point.		
	Model	:	
	Tank/body	:	
	Engine	:	
	Pump	:	
	Delivery pipe	:	
	Carrying arrangement	:	
	Pressure	:	
	General accessories	:	

PRICE QUOTE

ANNEXURE- III**EOI Schedule –III
PRICE QUOTE****(as per specifications mentioned in Annexure-II)**

S.N	Description of the implement	Rate quoted per each including all taxes			
		Basic Price (Rs.)	GST	Total	In words
I.	High Pressure Knapsack Sprayer imported as whole unit from their principal manufacturers along with the engine and pump, accessories etc.				
II.	High Pressure Knapsack Sprayer body and pump manufactured in India and engine imported from their principal manufacturers from abroad.				
III.	High Pressure Knapsack Sprayer body, pump manufactured in India and engine manufactured by foreign company and drawn from Indian stock point.				

(Add additional sheets as required)

1. The basic rates quoted shall be inclusive of all Taxes / Duties / CESS / OCTROI / Loading/ unloading etc. FOR delivery at farmer group villages. GST shall be sown separately
2. The rates quoted in the Price Quote should be firm and valid up to **31.3.2022**. The AP Agros will not entertain any upward price revisions during the agreement period.
3. The rates and units shall not be over written. The rates and units shall always be in figures and words

Place :

Date :

SIGNATURE OF OFFERER
WITH SEAL

**SCHEDULE –III
DECLARATION ON Rs.100/- NON JUDICIAL STAMP PAPER
(to be notarized)**

1. I/we have read and understood the Terms and Conditions of EOI Schedule relevant to "EOI notice" dated 08-01-2021 and I/we have submitted the Annexures in accordance with the Terms and Conditions of above EOI Schedule.
2. I/we shall not sell the products being quoted through this EOI schedule, at a lower price either to Government / Private Parties / farmers by way of giving any additional trade discount or incentives. If any such incident is noticed, the A.P.S.A.I.D.C. Ltd. Has the right to restrict all payments to such a lower rate apart from initiating penal action.
3. The information furnished in the Annexure-1 is true and factual and I clearly understand that our EOI schedule is liable for rejection, if any information furnished is found not true and factual, at any point of time.
4. The product/s offered by us is not copied or duplicated from any other product design. In case the Corporation authorities find at any time our products are an imitation or duplicated, we are bound for any legal action to be taken on us including criminal prosecution and blacklisting our firm.
5. I/We declare that I/We do not violate any patent/trade mark rights of any other manufacturer.

PLACE:

DATE:

SIGNATURE OF THE OFFERER
WITH SEAL

DATA SHEET

Information to EOI applicant(s)

Clause Ref.	Description
1	<p>The name of the Client is :</p> <p>Vice Chairman & Managing Director APS Agro Industries Development Corporation Limited Admin Office: D.No.55-17-2 to 4, 5Th Floor, C-Block, Stalin Corporate, Road No.2, Industrial Estate, Auto Nagar, Vijayawada – 520007, Andhra Pradesh.</p> <p>Ph:0866 – 2556803, Fax: 0866 – 2556804 Email: apagrosdmae@gmail.com, web site: www.apagros.org</p>
2	<p>The Method of selection is : Quality-and Cost-Based Selection (QCBS)</p>
3	<p>The Edition of the Guidelines is : As furnished in the EOI schedule</p>
4	<p>EOI and Financial Schedules are requested Separately: Yes</p>
5	<p>The client will provide the following: Technical specifications of the High PRESSURE Knapsack Sprayer indicated in Annexure II.</p>
6	<p>The information on the outer envelope should also include: EOI FOR SUPPLY OF HIGH PRESSURE KNAPSACK SPRAYERS. Validity of EOI shall be 90 days from the date of submission.</p>
7	<p>Any updates will be intimated through our website only(www.apagros.org)</p>