



EOI for Supply of High Pressure Cleaners (Community Toilets) 2018-19

Last date for submission	: 20-06-2018 up to 2.00 p.m.
Date of opening of technical bid	: 20-06-2018 at 2.30 p.m.



**ANDHRA PRADESH STATE AGRO INDUSTRIES DEVELOPMENT
CORPORATION LIMITED**

**Admin Office: D.No.55-17-2 to 4, 5th Floor, C-Block, Stalin Corporate,
Road No.2, Industrial Estate, Auto Nagar, Vijayawada – 520007**

Ph:0866 – 2556803, Fax: 0866 - 2556804

web site: www.apagros.org, Email: apagrold@yahoo.com



A.P.S. AGRO INDUSTRIES DEVELOPMENT CORPORATION LTD.

(A Govt. Undertaking)

Admin Office: D.No.55-17-2 to 4, 5th Floor, C-Block, Stalin Corporate,
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No. Agros/EOI/HPC/PR&RD/2018-19

Dated:08-06-2018

E.O.I. NOTICE INVITING SEALED QUOTATIONS

Sealed Quotations are invited from reputed Manufacturers / Importers for supply of High Pressure Cleaners (regular cleaning and maintenance of community toilets) in all the districts in Andhra Pradesh for the financial year 2018-19 for PR & Rural Development Department. The EOI schedule including cost and submission particulars etc., are as follows:

Category of Equipment	Cost of EOI Schedule Rs.	Sale of EOI Schedules From – to	Last date for submission	Date of opening of Technical Quotations	Date of opening of price bid
supply of High Pressure Cleaners (Community Toilets)	10,000/-	08-06-2018 to 20-06-2018 up to 12.00 PM	20-06-2018 up to 2.00 PM	20-06-2018 at 2.30 PM	20-06-2018 at 4.00 PM

EOI schedules in person may be obtained from the registered office **between 10.30 AM to 5 PM on all working days** on payment of the amount mentioned above in the shape of Demand Draft drawn in favour of A.P.S.A.I.D.C. Limited payable at Vijayawada. The EOI Schedules can also be downloaded from our website www.apagros.org and submitted duly enclosing the Demand Draft towards the cost of EOI schedule. The downloaded EOI schedule received without Demand Drafts towards cost of EOI schedule will be rejected.

Vijayawada
08-06-2018

Sd/-
Vice Chairman and
Managing Director



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EOI SCHEDULE

Name of work: Supply of High Pressure Cleaners (regular cleaning and maintenance of community toilets).

Ref : No. Agros/EOI/HPC/PR&RD/2018-19, Dt: 08-06-2018

* * * * *

A. Preamble:

The Department of PR & Rural Development, Government of Andhra Pradesh State has requested A.P.S.Agro Ind. Dev. Corp. Ltd. (APSAIDCL), a Government of Andhra Pradesh undertaking to supply the High Pressure Cleaners (regular cleaning and maintenance of community toilets).

B. EOI Schedule & Price Quote is invited for High Pressure Cleaners with the following specifications and standard accessories :

Sl. No.	Parameter	Specifications
1	Power Output (KW)	Induction motor type with 1.5 Kw to 1.8 Kw.
2	Main Voltage/Phase	Require 230 V & Single Phase
3	Motor /Pump Speed(RPM)	Between 2600 RPM to 2800 RPM
4	Working Pressure(bar)	Minimum 80 bar and upwards.
5	Flow	Minimum 6 LPM and above
6	Weight (Kg) – Ready for operation	Below 20 Kg.
7	Power Cable Length (meter)	Minimum 5 Meter and above.
8	High pressure hose	Minimum 6 meter & above
9	Suction lift	Minimum 0.5 meter and above.
10	Equipment design	Vertical design with transport wheel

C. ELIGIBLE CONDITIONS FOR OFFERER(S) :

1. The Offerer(s) shall be a Manufacturers / Importers of above mentioned product in **ANNEXURE II**.
 - a) The offerer should have minimum Rs.1.00 Crore turnover for each of the last three consecutive financial years i.e. 2015-16, 2016-17 & 2017-18.
 - b) The offerer shall produce experience certificate in the same nature of supply for any Govt. Departments in any of the last 3 years. It is not mandatory for eligibility.
2. The Manufacturers / Importers should produce the valid manufacturing license. The Offerer(s) shall have a full fledged manufacturing unit with sufficient personnel for manufacturing of product mentioned in ANNEXURE II as per the prescribed specifications.
3. The Manufacturers / Importers should produce agreement on Rs.100/- bond paper.
4. The Offerer(s) shall have full fledged distribution network in Andhra Pradesh State to attend the post sales service.
5. The firm shall have GST Registration and PAN number and firms regularly furnishing information to Sales Tax Department online.
6. In case of Importers, the authorized dealer/distributor/agency must enclose the original specific valid authorization letter for the models quoted by them in the EOI from the principal manufacturing company. The importer should also furnish copy of valid Import & Export License.
7. The Importers who are importing High Pressure Cleaners as a whole unit should submit their valid authorization letter in this financial year i.e. 1st April 2018 to 31st March 2019 and mentioning its validity.
8. The firms who are manufacturing High Pressure Cleaners in India should submit valid authorization letter from the principal manufactures of engines along with copy of agreement entered with them in this financial year i.e. 1st April, 2018 to 31st March 2019 and mentioning its validity.

9. Firms who are quoting for High Pressure Cleaners should supply high Pressure Cleaners with (i) unique identification number embossing / engraving on the engine and pump body with firm name / pump & engine numbers and (ii) Country of origin should be moulded / embossed / engraved.
10. The downloaded EOI schedules received without demand draft for Rs.10,000/- drawn in favour of APS Agro Ind.Dev.Corpn. Ltd., payable at Vijayawada in technical quotation cover towards cot of EOI schedule will be rejected.
11. Negotiations will be held as per the decision of the Technical Committee at the address indicated in the data sheet. The aim is to reach agreement on all the points and sign a contract.
12. The suppliers who import High Pressure Cleaners engines have to submit the self attested with company's stamp Xerox copies of Invoice, bill of lading, packing list , beneficiary certificate, certificate of origin, shipping advice and engine numbers in proof of import to AP agros / Panchayat Raj and Rural Development Department.
13. The equipment supplied must be covered with warranty for one year from the date of supply against any defective manufacture / workmanship etc., repairs / replacements / servicing shall be attended free of cost within the warranty period within 7 days from the date of intimation at beneficiary's place and the transport charges are to be borne by the supplier.

D. INSTRUCTIONS FOR SUBMISSION OF EOI SCHEDULE:

1. The Offerer(s) shall submit Memorandum and Article of Association of companies or partnership deed.
2. The Offerer(s) shall submit List of partners / Director of the company / firm with designation, phone number, Email id & Fax.

3. The Offerer(s) shall submit GST registration certificate
4. The Offerer should enclose Annexure-I in a separate sealed cover duly superscribing technical bid for "supply the High Pressure Cleaners (regular cleaning and maintenance of community toilets)" with check list and concerned self attested certificates, EOI Schedule, covering letter enclosing schedule cost, EMD, an undertaking on Rs.100/- stamp paper. Price Quote as per Annexure-III in a separate sealed cover duly superscribing "Price Quote for supply the High Pressure Cleaners (regular cleaning and maintenance of community toilets)." with name and address of the Offerer. Both covers are to be placed in a third cover duly superscribing "EOI Schedule for supply of High Pressure Cleaners".
5. Earnest Money Deposit (EMD) amount of **Rs.1,00,000/-** (Rupees One lakh only) shall be paid in the form of Demand Draft drawn in favour of **A.P.S.A.I.D.C. Ltd., payable at Vijayawada** along with a covering letter. EOI Schedules without EMD will be rejected.
6. The Offerer(s) shall submit duly notarized declaration along with EOI, as per the proforma furnished under Annexure-IV on Rs.100/- Non-Judicial stamp paper.
7. The authorized person representing the firm who is signing on the EOI documents and also participating in the EOI opening shall invariably attach a copy of authorization letter from the competent authority of the firm as per the Bye-laws of the firm / Company.
8. The last date for submission of EOI schedule is up to 20-06-2018 upto 2.00 pm. The technical bid will be opened at 2.30 p.m. on the same day.
9. In the event of any date indicated above is declared as public holiday, the next working day shall become operative for the respective purpose mentioned herein.

10. The EMD of un-successful Offerer(s) shall be returned on finalization of EOI's i.e., after agreement.
11. The EMD of successful Offerer(s) shall be retained by the Corporation and refunded only after satisfactory completion of the contract. The EMD shall be adjusted against the Performance Guarantee for the successful Offerer. This deposit will not carry any interest.
12. The Manufacturers / Importers should have service centers in **Andhra Pradesh**. They should indicate the details of network in Andhra Pradesh for successful implementation of programme.

E. GENERAL TERMS AND CONDITIONS :

1. The Offerer(s) have to quote the prices only as per the indicative general technical specifications given in the EOI schedule in Annexure-II.
2. The Price Quote of only those Offerer(s) whose technical bid is qualified for acceptance will be opened on 20-06-2018 at 4.00 pm.
3. Charges of material transportation to the work site, transit insurance, loading & un-loading charges should be borne by the supplier only.
4. The supplies made shall be invoiced on GST invoice in Triplicate with serial No. of Invoice printed on it. No invoice other than Tax invoice will be accepted. GST applicable, if any, shall be clearly mentioned in the Tax invoice.
5. The Panchayat Raj & Rural Development Department shall have right to inspect the progress and quality of work at any time.
6. The production unit of the manufacturing company shall be inspected if required by the Technical Committee constituted by the Department at its discretion for evaluating infrastructure, quality, man-power and production capacity to assess the ability of the company to supply the quoted quantity before accepting the EOI and during the contract period.

7. Random inspection of all material distributed under ODF and ODF Plus activities will be conducted by suitable committee/team as appointed by the PR& Rural Development department before / after the material is supplied to the farmers and also during the installation.
8. The approved firm / firms shall enter into an agreement with the Corporation duly incorporating all the above terms and conditions.
9. The agreement period will be up to 31.3.2019 from the date of signing the agreement. No Escalation charges will be paid for supply of equipment during the agreement period. Failure to supply and installation of their material due to price variation within stipulated period (21 days) will attract blacklisting of the firm and shall not be allowed to participate in the EOI process called by any Government Department in Andhra Pradesh.
10. Performance Guarantee deposit of Rs.**2,00,000/-** shall be paid in the Shape of Demand Draft drawn in favour of A.P.S.A.I.D.C Ltd., payable at Vijayawada at the time of agreement. This deposit will not carry any interest and shall be paid before entering into contract agreement on Rs.100/- non-judicial stamp paper duly notarized.
11.
 - a) Performance guarantee produced by the successful offerer shall be forfeited & alternate arrangements shall be made, if the firm does not fulfill the obligation of supply of stocks as per orders / specification / quality
 - b).Alternate arrangements will be made for procurement of such products and any additional cost incurred in this regard will be recovered from the concerned firm. This will be scrupulously followed.
 - c). The responsibility of quality and quantity (eg. Misbranding / under weight) of the material supplied lies with supplier only.
12. The manufacturer shall emboss on the sheet that the material supplied under ODF scheme of Govt. of AP.

13. In the event of any equipment failing to conform to the specifications, the Commissioner, Panchayat Raj & Rural Development Department has the right to reject the equipment and the supplier shall replace the rejected equipment with fresh stock at their own cost within the specified time given.
14. In case of complaint / defect, the supplier shall have to arrange repair / replacement of equipment within 10 days from the date of receipt of intimation.
15. The supplier has to show the demonstration of the equipment quality and advantage of the equipment to the beneficiary, before taking signature from the concerned on Utilization Certificate. The firm has to educate the beneficiary on do's and don'ts of maintenance of the equipment.
16. The manufacturer shall be liable for black listing and further prosecution, if he fails to adhere to the general terms and conditions.
17. Liquidated damages will be levied at the rate of 0.5% of the total value of work per week up to a maximum of 5% in case of default in the supply of material as per schedule.
18. Any complaint received from the beneficiary, through concerned AP Agros or Panchayat Raj & Rural Development Department should be forwarded to the Successful Offerer and the Successful Offerer should rectify the defects within a period of 15 days from the date of receipt of complaint or otherwise the penalty may be imposed as follows:
 - a. More than 15 Days – Rs.10,000/-
 - b. More than 30 Days – Rs.25,000/-
 - c. More than 45 Days – Rs.50,000/-
 - d. More than 60 Days the Successful Offerer may be black listed without any notice.
19. The Department reserves the right to pre-pone or post-pone or cancel the EOI in part or full without assigning any reason.

20. The agreement can be cancelled at any stage of the execution process, if it comes to knowledge that the supplier is involved in any fraudulent practice or misrepresentation of the facts or tries to influence the selection process or indulges in any corrupt activities.
21. AP Agros at its sole discretion has right to empanel more Offerer(s) other than the Offer found as L-1 also, so as to enable the Corporation to ensure adequate supply of material on time as the material is required to be supplied within the season. Further A.P Agros without assigning any reason thereof, reserves the right to accept / reject any or all offers at any stage of the EOI process.
22. EOI can be rejected if at any stage of the procurement process, it comes to knowledge that any Offerer(s) is involved in any fraudulent practice or misrepresentation of the facts or tried to influence the selection process or indulged in any corrupt activities in competing with others.
23. In case of any dispute or difference arising out of the agreement between the two parties relating to any aspect of the agreement, the parties should attempt to settle the dispute through mutual and amicable discussions. If the dispute is not settled through such discussions, the matter shall be referred / settled as per provisions of Arbitration & Conciliation Act.1996.
24. It is further to be agreed by both the parties that all differences and disputes if not resolved as above, shall be got remedied through the Court of Law of Vijayawada jurisdiction only.

PLACE:

DATE:

SIGNATURE OF THE OFFERER
WITH SEAL

ANNEXURE – I**EOI SCHEDULE
CONDITIONS OF ELIGIBILITY FOR OFFERER(S)
(Attested copies of following to be enclosed)**

1	EOI Reference	:	Agros/EOI/HPC/PR&RD/2018-19, Dated : 08-06-2018
2	Name of the Firm to be quoted with its Regn. No, Address Manufacturer (copy of the manufacturing license to be enclosed)	:	
3	Status of Company	:	
	i) Registered Company	:	
	ii) Sole proprietorship firm (Name & address of the proprietor)	:	
	iii) Partnership firm (Partnership agreement, letter of consent as authorized by other partners to bid for this tender)	:	
	iv) Private Limited Company (Certificate of incorporation and authorization from CEO, if not represented by CEO)	:	
4	Registered Address of manufacturing Unit	:	
5	Name of the Importer and his address	:	
6	Import license Number and validity Date (copy to be enclosed)	:	
7	In case of importers, specific authorization letter from the importing company, products. (copy to be enclosed)	:	
8	Details of dealers network and after sales service stations to be provided by firm in the area of operation. (name and address of each dealer to be listed out)	:	
9	Particulars of Demand draft enclosed towards cost of tender schedule for the	:	DD No. date: For Rs. 10,000/-

	Tender schedules downloaded from website		Name of the Bank:
10	Details of EMD paid DD No Date Bank Name: Amount : (If the EMD/Performance Guarantee deposits are paid previously, the particulars are to be furnished)	:	Rs.1,00,000/-
11	Brief Profile of the firm	:	
12	Bank particulars for online transfer of amounts. a) Bank name & Branch b) Account number c) RTGS Number		
13	Whether the firm is having Valid manufacturing license from the competent authority (copy to be enclosed)	:	
14	Whether the Company is ISO certified or not (If 'yes' copy to be enclosed)	:	
15	Proof of having sufficient No. of technicians with experience (List out details about names of persons / Experience / qualifications)	:	
16	Annual production capacity of the firm (Quantity)	:	
17	Turnover of the above material during last 3 years.	:	a.2015-16 : b.2016-17: c.2017-18:
18	Experience certificate in same nature of supplies in any Govt. Department	:	
19	Details of Service centers net work and after sales service stations to be provided by firm. (Name & address of each dealer to be listed out)	:	
20	GST Regn.No. and validity (copies to be enclosed)	:	
21	PAN No.	:	

	(copy to be enclosed)		
22	Audited accounts balance sheet for the last 3 years. (attested copies to be enclosed)	:	
23	Income Tax assessment Certificate for the last 3 years (attested copies to be enclosed)	:	
24	Name of contact person with address & Phone no.	:	
25	Details of technical specifications of material quoted in price quote.	:	
26	BIS Certificates for products as mentioned in Annexure-II & Quoted by the firm (copies to be enclosed)	:	

Note:

1. All the columns of the EOI forms shall be duly, properly and exhaustively filled in all corrections if any must be signed by the Offerer(s) before submission itself. For filing faulty information, the EOI is liable for rejection. The Offerer(s) should sign on each and every page of EOI Schedules and on all the additional documents submitted along with EOI Schedules.
2. The Offerer(s) can enclose additional information, if any, relevant to the EOI separately
3. At the time of verification of EOI schedules, the original documents should be produced for verification.

SIGNATURE OF OFFERER
WITH SEAL

SCHEDULE**TECHNICAL SPECIFICATIONS OF SUPPLY OF
HIGH PRESSURE CLEANERS**

S.No.	PARAMETER	SPECIFICATIONS
1	Power Output (KW)	Induction motor type with 1.5 Kw to 1.8 Kw.
2	Main Voltage/Phase	Require 230 V & Single Phase
3	Motor / Pump Speed (RPM)	Between 2600 RPM to 2800 RPM
4	Working Pressure(bar)	Minimum 80 bar and upwards.
5	Flow	Minimum 6 LPM and above
6	Weight (Kg) – Ready for operation	Below 20 Kg.
7	Power Cable Length (meter)	Minimum 5 Meter and above.
8	High pressure hose	Minimum 6 meter & above
9	Suction lift	Minimum 0.5 meter and above.
10	Equipment design	Vertical design with transport wheel

Signature of the Offerer
With Seal

PRICE QUOTE

ANNEXURE – III
PRICE QUOTATION

(Only Manufacturers / Importers should participate)

SL. NO.	DESCRIPTION OF ITEM	RATE QUOTED	
		IN FIGURES	IN WORDS
1	HIGH PRESSURE CLEANER (Community Toilets)		

Note: prices should be for High pressure cleaner (community toilets) with specifications mentioned in annexure-II along with standard accessories.

1. The rates quoted shall be inclusive of all Taxes / GST / DUTIES / CESS / OCTROI, loading, unloading, charges FOR delivery at beneficiary point / at Mandal Headquarter.
2. The rates and units shall not be over written. The rates and units shall always be both in figures and words.

Place :
Date

SIGNATURE OF APPLICANT
WITH SEAL

DOCUMENTS REQUIRED TO BE ENCLOSED

1. Copy of the manufacturing license.
2. Copy of the importing license.
3. Memorandum and Article of Association of Companies or Partnership Deed.
4. List of Partners / Directors of the Company / Firm with designation, Phone No. and email id.
5. Demand Draft for Rs.10,000/- in favour of APSAIDC Ltd, Vijayawada towards cost of tender schedule
6. Demand Draft for Rs.1,00,000/- in favour of APSAIDC Ltd, Vijayawada towards EMD
7. List of sufficient technicians with experience and qualifications.
8. Self certified proof for annual turnover of minimum of Rs.1.00 Crore.
9. List of equipment available in the manufacturing unit.
10. GST / TIN / VAT Registration Certificate.
11. Self certified photocopy of PAN.
12. Copy of the latest returns filed with Income Tax Department.
13. Audited balance sheet of the last three year.
14. Declaration.

ANNEXURE- IV

**DECLARATION ON Rs.100/- NON JUDICIAL STAMP PAPER
(TO BE NOTARISED)**

1. I / we have read and understood the Terms and Conditions of EOI Schedule relevant to "EOI notice" dated:08-06-2018 and I / we have submitted the Annexures in accordance with the Terms and Conditions of above EOI Schedule.
2. I / we shall not sell the products being quoted through this EOI schedule, at a lower price either to Government / Private Parties / farmers in the State of Andhra Pradesh by way of giving any additional trade discount or incentives. If any such incident is noticed, the A.P.S.A.I.D.C. Ltd. has the right to restrict all payments to such a lower rate apart from initiating penal action.
3. The information furnished in the Annexure-1 is true and factual and I clearly understand that our EOI schedule is liable for rejection, if any information furnished is found not true and factual, at any point of time.
4. The product offered by us is not copied or duplicated from any other product design. In case the Corporation authorities find at any time our products are an imitation or duplicated, we are bound for any legal action to be taken on us including criminal prosecution and blacklisting our firm.
5. I / We declare that I / We do not violate any patent / trade mark rights of any other manufacturer.

PLACE:

DATE:

SIGNATURE OF THE OFFERER
WITH SEAL

DATA SHEET

Information to EOI applicant(s)

Clause Ref.	Description
1	<p>The name of the Client is :</p> <p>Vice Chairman & Managing Director APS Agro Industries Development Corporation Limited Admin Office: D.No.55-17-2 to 4, 5th Floor, C-Block, Stalin Corporate, Road No.2, Industrial Estate, Auto Nagar, Vijayawada – 520007 Ph:0866 – 2556803, Fax: 0866 - 2556804. Website: www.apagros.org, Email: apagrold@yahoo.com</p>
2	<p>The Method of selection is :</p> <p>Quality-and Cost-Based Selection (QCBS)</p>
3	<p>The Edition of the Guidelines is :</p> <p>As furnished in the EOI schedule</p>
4	<p>EOI and Financial Schedules are requested Separately:</p> <p>Yes</p>
5	<p>Particulars of materials to be supplied:</p> <p>For supply of High Pressure Cleaners (Community toilets).</p>
6	<p>The addresses and Telephone numbers of client's Regional / District offices are</p>
1	<p>Regional Manager. APS AGRO. IND. DEV. CORP. LTD. Thotapalem road, Opp. RTC Bus stand, Vizianagaram 531202, Andhra Pradesh, Phone No: 08922-224256. Mobile No. 9133460123</p>
2	<p>District Manager, APS AGRO. IND. DEV. CORP. LTD. Pension office lane, Maidan grounds, Eluru 534 005, Andhra Pradesh, phone No. 08812-230731 Mobile: 9948439363</p>
3	<p>District Manager, APS AGRO. IND. DEV. CORP. LTD. Besides IMFL Godown, Nallapadu Guntur 522006, Andhra Pradesh Phone No.0863-2290299, Mobile: 9705553746</p>
4	<p>Regional Manager, APS AGRO. IND. DEV. CORP. LTD. Talauk Office Compound, Railway Feeders Road, Nellore – 524 001. A.P, Phone No.0861-2331274, Mobile: 9848232458</p>

5	Regional Manager, APS AGRO. IND. DEV. CORP. LTD. Industrial Estate, Bellary road, Anantapur- 515 001, Andhra Pradesh. Phone No.08554-270815, Mobile: 9948076847
6	Regional Manager, APS AGRO. IND. DEV. CORP. LTD. Vellore rd., Opp: Z.P. office Chittoor - 530 012. Andhra Pradesh. Phone No.08572-233721, Mobile: 9948099876
7	The EOI submission address is: Vice Chairman & Managing Director APS Agro Industries Development Corporation Limited Admin Office: D.No.55-17-2 to 4, 5th Floor, C-Block, Stalin Corporate, Road No.2, Industrial Estate, Auto Nagar, Vijayawada – 520007 Ph:0866 – 2556803, Fax: 0866 - 2556804.
8	The information on the outer envelope should also include: EOI for supply of High Pressure Cleaners (Community toilets).