



## EOI SCHEDULE

**Empanelment of firms for supply of different equipments to Government organizations and direct sales for the years 2022-23 & 2023-24**



**ANDHRA PRADESH STATE AGRO INDUSTRIES DEVELOPMENT  
CORPORATION LIMITED**

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**A.P.S. AGRO INDUSTRIES DEVELOPMENT CORPORATION LTD.**

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**EOI SCHEDULE- I**

Name of work : Empanelment of firms for supply of different equipments to Government organizations and direct sales for the years 2022-23 & 2023-24.

Ref: Agros/ASC/GS/2022-23, dt.03-03-2023.

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**A. Preamble:**

The different Government organizations requested to supply the **Plastic Crates, Tractor drawn implements, Solar Traps, Pheromone Traps, White & yellow sticky traps, Drums & Grinders** etc., equipments required in the State of Andhra Pradesh through A.P.S.Agro Ind. Dev. Corp. Ltd. (APSAIDCL), a Government of Andhra Pradesh undertaking.

EOI Schedules & Price Quotes are invited for empanelment of firms for supply of above equipments.

**B. ELIGIBLE CONDITIONS FOR OFFERER(S) :**

1. Those having valid manufacturer Certificate Part II (SSI) or 3 completed years of experience with workshop license for manufacturing as specified in the schedule for supply of different types of equipments.
2. The manufacturers should submit the recent Sale invoices below 03 months.
3. The Offerer(s) shall have a full fledged manufacturing unit with sufficient personnel for manufacturing of above equipments as per the prescribed specifications.
4. The Offerer(s) shall have full fledged distribution network in Andhra Pradesh to attend the post sales service.
5. The Offerers shall have GST, Registration and PAN number and should have good track record is furnishing information to Sales Tax Department online.
6. The downloaded EOI Schedules received without Demand Draft for Rs.5,000/- drawn in favor of APS Agro. Ind. Dev. Corp. Ltd., Payable at Vijayawada in technical quotation cover towards cost of EOI schedule will be rejected.
7. The importers who are importing the above equipments from any country should have valid import license and should submit a letter from the manufacturer (principle) should mention country of origin.

**C. INSTRUCTIONS FOR SUBMISSION OF EOI SCHEDULE:**

The Offerer(s) shall submit EOI Schedule with all documents indicated in Annexure-II in a separate sealed cover duly superscribing EOI Schedule for “Plastic Crates, Tractor drawn implements, Solar Traps, Drums & Grinders, White & yellow sticky traps, Guntaka Blades, 2 & 3 Ploughs, 5 & 7 Bottom Ploughs, 5, 9, 11 Tyne cultivators” and Price Quote as per Annexure-III in a separate sealed cover duly superscribing “Price Quote for above equipments” with name and address of the Offerer. Both covers are to be placed in a third cover along with covering letter and demand draft of Rs.5,000/- as stipulated under Item of the Instructions for Submission of EOI Schedule duly superscribing “EOI Schedule for “above equipments””.

1. The Offerer(s) shall submit duly notarized declaration along with EOI, as per the proforma furnished under Annexure-IV on Rs.100/- Non-Judicial stamp paper.
2. The authorized person representing the firm who is signing on the EOI documents and also participating in the EOI opening shall invariably attach a copy of authorization letter from the competent authority of the firm as per the Bye-laws of the firm / Company.
3. The manufacturers/Importers who are having dealers & service centers in Andhra Pradesh is only eligible to participate in the EOI.

**D. GENERAL TERMS AND CONDITIONS :**

1. The Expression of Interest (EOI) applications can be downloaded from AP Agros website 05-03-2023 onwards.
2. The Offerer(s) have to quote the prices only as per the technical specifications of their products.
3. Negotiations will be held by the Technical Committee at the address indicated in the data sheet. The aim is to reach agreement on all the points and sign a contract.
4. The agreement period will be up to 31.3.2024 from the date of signing the agreement. No Escalation charges will be paid for supply of equipment during the agreement period. Failure to supply the equipment due to price variation will attract blacklisting of the firm and shall not be allowed to participate in the EOI process called by any Government Department in Andhra Pradesh for minimum 3 years under any schemes or in any project.
5. The eligible suppliers may empanel at any time before 10-03-2023. We will intimate the date of negotiations by mail or phone.
6. The supplies made shall be invoiced on GST invoice with serial No. of Invoice printed on it. No invoice other than Tax invoice will be accepted. GST applicable, if any, shall be clearly mentioned in the Tax invoice.
7. The manufacturers who are participating in the EOI should indicate the details of dealers in the EOI Schedule. The dealer should have GST numbers. The name of the firm once included in the approved list will not be deleted up to the end of the financial year unless felt by the tendering agency.
8. The approved firms shall supply the ordered equipment as per terms and conditions within the stipulated time indicated in the purchase order placed from

time to time to the beneficiary at end customer point and obtain acknowledgement from the beneficiary on the day of delivery.

9. The equipment supplied must be covered with warranty for one year from the date of supply against any defective manufacture / workmanship etc., Repairs / Replacements / servicing shall be attended at farmer's place during the warranty period at free of cost within 7 days from date of intimation. They shall also ensure that all the components shall be made available through dealers network at least for a period of three years from the date of supply of the unit on payment basis.
10. If the supplying firms fail to supply the equipment within the scheduled time i.e.21 days from the date of receipt of purchase order, the action will be initiated as per procedure.
11. Liquidated damages will be levied at the rate of 0.5% of the total value of work per week up to a maximum of 5% in case of default in the supply of equipment as per schedule.
12. The supplier has to show the demonstration of the equipment to the party, before taking signature from the party on Utilization Certificate. The firm has to educate the concerned Department employees on do's and don'ts of operation of equipment. The firm should submit the utilization certificate within one week after delivery of the equipment.
13. The acknowledgement (Proof of Delivery) and other required documents for the equipment delivered should be signed by the beneficiary and countersigned by the **concerned officials of end customer point**
14. The loading, un-loading charges and demonstration expenses should be borne by the supplier only (transits insurance).
15. The manufacturer shall provide detailed operational and maintenance Manuals parts catalog (in the Telugu language) at the time of supply of the equipment and awareness should be created in beneficiaries to follow the instructions. The firm should also supply two copies of such operational and maintenance manuals to the Corporation for official use.
- 15.A. The TR, permission, Transit (Insurance for 1 year) is the responsibility of the manufacturer/dealer only if applicable for self propelled back hoe loader.
16. The serial number and any other unique number indicated on the equipment should be communicated along with delivery challan to the end customer point.
17. A.P State Agro Industries Development Corporation Limited reserves the right to award offered equipment either in part or full or to empanel on rate contract or follow any other suitable procurement procedure. AP Agros at its sole discretion and without assigning any reason thereof, reserves the right to accept / reject any or all bids at any state of the EOI process.
18. AP Agros at its sole discretion has right to empanel more Offerer(s) other than the Offer found as L-1 also, so as to enable the corporation to ensure adequate supply

of equipment on time as the equipment is required to be supplied within the season. Further, A.P Agros without assigning any reason thereof, reserves the right to accept / reject any or all offers at any stage of the EOI process.

19. In case of any dispute or difference arising out of the agreement between the two parties relating to any aspect of the agreement, the parties should attempt to settle the dispute through mutual and amicable discussions. If the dispute is not settled through such discussions, the matter shall be referred / settled as per provisions of Arbitration & Conciliation Act.1996.
20. It is further to be agreed by both the parties that all differences and disputes if not resolved as above, shall be got remedied through the Court of Law of Vijayawada jurisdiction only.
21. **EOI can be rejected if at any stage of the procurement process, it comes to knowledge that any Offerer(s) is involved in any fraudulent practice or misrepresentation of the facts or tried to influence the selection process or indulged in any corrupt activities in competing with others.**
22. The manufacturer/supplier shall be liable for blacklisting and prosecution, if they fail to adhere to the above conditions.
23. The approved firm / firms shall enter into an agreement with the Corporation duly incorporating all the above terms and conditions.
24. The offerer has to furnish their authorized dealers list along with the Agreement quotation, duly enclosing a copy of acceptance letter from the dealer.

**E. TERMS OF PAYMENT:**

Payment will be settled after receipt of funds from concerned Department and verification of products and submitted satisfactory report by their Authorities

**Note: If there is any changes in terms & condition and adding of additional equipments in future will be intimated through our website only.**

PLACE:

SIGNATURE OF THE OFFERER  
WITH SEAL

DATE:

**EOI SCHEDULE  
CONDITIONS OF ELIGIBILITY FOR OFFERER(S)  
(Attested copies of following to be enclosed)**

1	EOI Reference	:	No: Agros/ASC/GS/2022-23, dt.03-03-2023	Page no
2	Name of the Manufacturing Company with its Regn. No. (copy of the manufacturing license to be enclosed)	:		
3	Status of Company	:		
	i)Registered Company	:		
	ii) Sole proprietorship firm (Name & address of the proprietor)	:		
	iii) Partnership firm (Partnership agreement, letter of consent as authorized by other partners to bid for this tender)	:		
	Private Limited Company (Certificate of incorporation and authorization from CEO, if not represented by CEO)	:		
4	Registered Address of manufacturing Unit	:		
5	Particulars of Demand draft enclosed towards cost of tender schedule for the Tender schedules downloaded from website	:	DD No.                      date: For Rs. 5,000/- Name of the Bank:	
6	Brief Profile of the firm	:		
7	Bank particulars for online transfer of amounts. a) Bank name & Branch b) Account number c) RTGS Number	:		

8(a)	Whether the firm is having Valid manufacturing license from the competent authority (copy to be enclosed)	:		
9	Proof of having sufficient No. of technicians with experience (List out details about names of persons / Experience / qualifications)	:		
10	Annual production capacity of the firm (Quantity and value for each equipment to be indicated)	:		
11	Turnover of the above material during last 3 years.	:	a.2019-20: b.2020-21 c.2021-22 :	
12	Firm should indicate the no. of districts that can be handled by them. (List of Districts that will be served are to be furnished).	:		
13	Details of dealers' net work and after sales service stations to be provided by firm in the area of operation. (Name & address of each dealer to be listed out)	:		
14	List of equipment available in the manufacturing unit(to be enclosed)	:		
15	GST No. /validity (copies to be enclosed)	:		
16	PAN No. (copy to be enclosed)	:		
17	Audited accounts balance sheet for the last 3 years. (attested copies to be enclosed)	:		
18	Income Tax assessment Certificate for the last 2 years (attested copies to be enclosed)	:		
19	Name of contact person with address & Phone no.	:		

20	Details of technical specifications of equipment quoted in price quote.	:		
21	Manuals, parts catalogs, maintenance literature should be enclosed in Telugu language	:		
22	Minimum 2 invoices from the last 03 months for the quoted products	:		
23	Import license no:	:		
24	ISI certificate, FMTTI report should submitted for the concerned equipment as per the rules Government of India.	:		

**Note:**

1. All the columns of the EOI forms shall be duly, properly and exhaustively filled in all corrections if any must be signed by the Offerer(s) before submission itself. For filing faulty information, the EOI is liable for rejection. The Offerer(s) should sign on each and every page of EOI Schedules and on all the additional documents submitted along with EOI Schedules.
2. The Offerer(s) can enclose additional information, if any, relevant to the EOI separately
3. At the time of verification of EOI schedules, the original documents should be produced for verification.
4. Information furnished in the Data Sheet shall also be provided.

SIGNATURE OF OFFERER  
WITH SEAL



**Technical Schedule**

**TECHNICAL SPECIFICATIONS OF FOLLOWING EQUIPMENT :**

**Specifications to be filled by the Manufacturer/Importer with their available specifications of the equipments to be supplied.**

# PRICE QUOTE

**PRICE QUOTE  
Schedule**

- 1. Plastic Crates**
- 2. Tractor drawn implements**
- 3. Solar Traps**
- 4. Pheromone Traps**
- 5. White & yellow sticky traps**
- 6. Drums & Grinders**

**Note:**

1. The rates may be quoted for all the above equipment individually.
2. The basic rates quoted shall be inclusive of all Taxes / Duties / CESS / OCTROI / Loading/ unloading etc. FOR delivery at end customer point. GST shall be shown separately
3. The rates and units shall not be over written. The rates and units shall always be both in figures and words.
4. TR/PR (Insurance for 1 year) should in the separately

Place :

Date

SIGNATURE OF OFFERER  
WITH SEAL

**ANNEXURE- IV**

**DECLARATION ON Rs.100/- NON JUDICIAL STAMP PAPER  
(TO BE NOTARISED)**

1. I/we have read and understood the Terms and Conditions of EOI Schedule relevant to “EOI notice” dated:29-06-2022 and I/we have submitted the Annexures in accordance with the Terms and Conditions of above EOI Schedule.
2. I/we shall not sell the products being quoted through this EOI schedule, at a lower price either to Government / Private Parties/farmers in the State of Andhra Pradesh by way of giving any additional trade discount or incentives. If any such incident is noticed, the A.P.S.A.I.D.C. Ltd. has the right to restrict all payments to such a lower rate apart from initiating penal action.
3. The information furnished in the Annexure-1 is true and factual and I clearly understand that our EOI schedule is liable for rejection, if any information furnished is found not true and factual, at any point of time.
4. The product/s offered by us is not copied or duplicated from any other product design. In case the Corporation authorities find at any time our products are an imitation or duplicated, we are bound for any legal action to be taken on us including criminal prosecution and blacklisting our firm.
5. I/We declare that I/We do not violate any patent/trade mark rights of any other manufacturer.

PLACE:

DATE:

SIGNATURE OF THE OFFERER  
WITH SEAL

## DATA SHEET

### Information to EOI applicant(s)

Clause Ref.	Description
1	<p><b>The name of the Client is :</b></p> <p>Vice Chairman &amp; Managing Director APS Agro Industries Development Corporation Limited G1, G2, 101, Prime Hill Crest, Vaddeswaram Vaillage, Mangalagiri Mandal Guntur District – 522502, Andhra Pradesh.</p> <p>Email: <a href="mailto:apagrosdmac@gmail.com">apagrosdmac@gmail.com</a> Website: <a href="http://www.apagros.org">www.apagros.org</a></p>
2	<p><b>The Method of selection is :</b></p> <p>Quality-and Cost-Based Selection (QCBS)</p>
3	<p><b>The Edition of the Guidelines is :</b></p> <p>As furnished in the EOI schedule</p>
4	<p><b>Technical and Financial Schedules are requested Separately:</b></p> <p>Yes</p>
5	<p><b>The client will provide the following:</b></p> <p>Technical specifications of the <b>Plastic Crates, Tractor drawn implements, Solar Traps, Pheromone Traps, White &amp; yellow sticky traps, Drums &amp; Grinders.</b></p>
6	<p><b>The EOI submission address is:</b></p> <p>Vice Chairman &amp; Managing Director APS Agro Industries Development Corporation Limited G1, G2, 101, Prime Hill Crest, Vaddeswaram Vaillage, Mangalagiri Mandal Guntur District – 522502, Andhra Pradesh.</p>
7	<p>The information on the outer envelope should also include: EOI for Supply of Self propelled back hoe loader. Validity of EOI shall be 90 days from the date of submission.</p>