

**ANDHRA PRADESH STATE
AGRO INDUSTRIES DEVELOPMENT CORPORATION LTD.
(A GOVT. UNDERTAKING)**

**Admn.Office: D.No.55-17-2 to 4, C Block, 5th Floor, Stalin Corporate Building,
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**REQUEST FOR EXPRESSION OF INTEREST FOR
EMPANELMENT FOR SUPPLY OF CHEMICAL PESTICIDES
DURING 2017-18**

**Name of the work: Supply of Approved Chemical Pesticides, Weedicides
& Fungicides during 2017-18**

Ref. Notification No:HO/ARSK/EOI&EMPANELMENT/17-18 Dt.27.10.2017.

PREAMBLE:

The Technical & Price Quotations are invited from reputed manufacturers for empanelment in the approved suppliers list for supply of the above category of approved products required under NFSM, NMOOP and Polambadi & Other schemes of Department of Agriculture during 2017-18 .

Each Application for Empanelment shall be submitted in a single cover superscribing as “EOI FOR EMPANELMENT FOR SUPPLY OF PESTICIDES” with two separate parts in two separate sealed covers viz.,

1) Technical Quotation and

2) Price Quotation

(In two separate sealed envelopes).

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EXPRESSION OF INTEREST FOR EMPANELMENT FOR SUPPLY OF
CHEMICAL PESTICIDES DURING 2017-18

SCHEDULE

NAME OF THE WORK: SUPPLY OF CHEMICAL- PESTICIDES

ELIGIBILITY CRITERIA FOR EMPANELMENT

1. The supplier shall be a **manufacturer of Chemical-Pesticides** for which they should enclose a copy of manufacturing license.
2. The manufacturers who have the valid Registration from CIB & RC, Manufacturing License and Marketing permission for their products only, are eligible to participate in the empanelment process.
3. It is the bounded responsibility of the manufacturers to renew their manufacturing license / marketing permissions in case they expire during the period of contract without which the agreement entered with the A.P State Agro Industries Development Corporation Ltd., stands cancelled.
4. The applicants must enclose the copies of the Registration Certificates including amendments (in full as issued by CIB & RC). The original of the Registration Certificates (in full as issued by CIB & RC) need to be produced on the day of Technical scrutiny. **The applicant must possess valid Registration Certificates of CIB & RC for all the products offered by them, on the date of submission of Application, failing which they will be ineligible to participate in the process of empanelment.**
5. The materials supplied under this contract shall **conform to the Technical standards prescribed by Central insecticides Board & Registration Certificate (CIB & RC) as per Insecticides Act, 1968 and respective Bureau of Indian Standards**
6. Attested copies of valid **Manufacturing license & Marketing permission** along with **Principal certificate**, issued by Commissioner of Agriculture, AP to be enclosed.

7. Manufacturing Firms outside the State should have a branch office in Andhra Pradesh which is authorized to take care of marketing/business including invoicing of goods within the State of A.P and should have GST Registration for Andhra Pradesh. They should furnish the AP Office address compulsorily.
8. The supplier shall clearly state their production and marketing experience in Chemical - Pesticides business along with a **declaration for about (5) years.**
9. The supplier shall enclose the performance certificate from the Organization(s)/ Department(s) for the approved products which they have offered in Application for the last three years.
- 10.**The products which the supplier wishes to quote must have label claim for the crops/group of crops for which a particular product is required by the Department. Any product without such label claim will not be considered.**
- 11.**Any supplier whose product has been black listed in the past 3 years will be liable for rejection for that product. An undertaking to this effect shall be attached**
- 12.The applicant must have well equipped manufacturing facility with capability to produce and supply the required quantities to Corporation. The Technical Empanelment Committee will have the right to inspect the manufacturing unit of the firm and if the Committee feels that the Company/ firm is not having the required machinery, technical personnel and other facilities which include financial back ground and capacity to execute orders, the empanelment is liable for cancellation.
- 13.**The firm shall supply the indented material to the JDAs/ADAs/ AOs as per the purchase orders on door delivery freight paid basis including loading and unloading charges.**

INSTRUCTIONS TO APPLICANT SUPPLIERS:

1. The manufacturer should submit their application on or **before 7.11.2017 12noon** enclosing the Demand drafts for **Rs.5.00 lakhs** and **Rs.5000/-** drawn in favour of APSAIDC Ltd., payable at Vijayawada, towards EMD and non-refundable application cost. Application without the two DDs will be rejected.
2. The technical information, which contains details of Company profile etc., and all document evidences pertaining to supply of specified chemical-pesticides, along with specification and standards are to be furnished along with the Application for Empanelment.

3. The rate quoted for the approved product and packing should be inclusive of all taxes, GST, duties. Cess, insurance, freight including loading and unloading etc., on FOL door delivery freight paid basis to any Mandal head quarters/MEO destination level in AP. The rate shall also include inter-state taxes if any. The rate should be quoted on GST paid basis only.
4. The manufacturer should also give declaration in Annexure –IV of application. All the pages of the Application & Annexures etc., are to be signed by the manufacturer and submit the same in sealed cover to Corporation.
5. The EMD of the participating Firms who are not qualified will be returned on finalization of empanelment. In case of technically qualified applicants, the EMD shall be refunded **without any interest** to the manufacturer, only after satisfactory completion of contract. The EMD will be forfeited in case of unsuccessful suppliers during contract period and also if the terms and conditions in agreement are violated by them.
6. **The firm, at the time of filing the Application, has to submit one saleable sample of each product as per the packing size indicated in the approved products list for which they offered rates in the Application for physical verification purpose (not for analysis purpose as each batch & each consignment is getting analysed before their distribution) failing which the application will be rejected. The sample should comply with all the requirements prescribed and approved by CIBRC. Supply of sample after the prescribed closing date and time will not be accepted under any circumstances.**
7. All the approved information available in CIB & RC certificate should mandatorily match with the information available on the samples submitted.
8. The last date for submission of the application is **7.11.2017 Up to 12:00 noon** and the same will be opened at **3:00pm** on the same day and Preliminary scrutiny shall be conducted by the empanelment committee.
9. **Price quotations of the suppliers, whose empanelment Application is technically qualified, will only be opened and after opening of the price list, if it is found that the rates quoted are high and are not acceptable, the Technical Committee shall have the right to go for negotiations.**
10. The proof of attested copies of the documents regarding the status of the company / manufacturing firm, should be attached to the Application.
11. The authorized person representing the Company (a Director/Senior employee who can take decisions on behalf of the firm) shall invariably attach authorization letter (Annexure-VI) obtained from the competent

authority as per rules of the firm/ company to Application to sign and to participate in the empanelment process.

12. **Any representative shall represent only one company with the authorization letter and valid identity to participate in the Process and the firms intending to apply should ensure this.**
13. The rates quoted in the price list offered by the firm should be firm and **valid up to 31.3.2018**. The Corporation will not entertain any upward price revisions during the validity period of the contract. The validity of the rates may be extended as per mutual consent and with the permission of Commissioner and Director of Agriculture.
14. The firm should also furnish the product wise annual production and the turnover for the last three years.
15. All the columns of the application shall be duly, properly and exhaustively filled in the rates and units/ packing size shall not be over written. The rates shall be both in figures and words.
16. The corrections, if any, must be signed by the applicant before submission itself. In the event of faulty information, the EOI is liable for rejection.
17. The supplier should sign on each and every page of the application and on all the additional documents submitted.
18. The Chairman and VC & MD of the Corporation reserves the right to reject the Application even after verification of Technical details or price details without assigning any reason whatsoever. Further, the Application can also be rejected due to delay in submission of documents sought for (or) if the supplier was a defaulter already in the previous transactions of Government supplies.
19. The successful suppliers shall execute an agreement in the fixed format on Rs.200/- Non Judicial stamp paper as per the existing procedure at his cost and submit, along with the acceptance letter within (7) days from the date of communication of acceptance of application by the Corporation.
20. The supplier shall not sell products of same specification during the relevant period at a lower price than the rates offered to Corporation to any agency or person anywhere in A.P. If such incident is noticed, the Corporation shall restrict all payments to such a lower rate and take further action as deemed fit.
21. The approved products in required quantities shall be supplied within 7 days on placement of purchase orders by Corporation from time to time during the contract period. In case delay in supply is noticed in more

than 3 instances during contract period, such firms will be deleted from the empanelment list.

22. On placement and acceptance of purchase order, if the supplier defaults his obligation as per the terms of supply order, such supplier will be blacklisted duly terminating the contract Agreement. The Corporation reserves all rights to make alternative arrangements to procure them from any alternative source and the difference of excess cost paid, if any, will be recovered from the defaulting supplier through appropriate action, besides forfeiting of EMD.

23. The supplier is solely responsible for the quality of the stocks supplied under this Empanelment application as per CIB & RC and also as per Insecticides Act, 1968 and Insecticides Rules – 1971 made thereunder with subsequent amendments, if any, wherever.

24. During the empanelment process/contract period, the Corporation representative(s) / Competent Authority shall have the right to draw the sample and get the quality tested to ascertain their conformity to the standards as per specifications of existing CIB & RC.

25. The supplier shall arrange for drawal of Act Sample under Insecticide Act by the Department of Agriculture(QCIs) and get analytical reports from the Government Labs before dispatching the material to the destination points through PTL /Coding Centre. The QCIs should ensure that sample from each batch and each consignment should be drawn and get analyzed before allowing for dispatches.

Immediately after receipt of material to the Mandal headquarters/ADA(R)headquarters, the QCI of the jurisdiction should invariably draw the Act Sample for each batch and consignment(There is no bar to send more number of samples even from the same batch may be due to more number of consignments of that particular batch) to check the quality.

26. The cost of analysis for the samples has to be borne by the supplier himself.

27. Materials, supplied without above mentioned batch and satisfactory analysis reports, will not be accepted by the District JDAs.

28. The empanelled supplier shall ensure replacing the material due for expiry without waiting for information from Corporation/Department within a week time at his own cost.

29. In the event of any materials failing to conform to the specifications on quality, the Corporation/Department has the right to reject them outright and the payments for the stocks liquidated from the particular batch of material shall be withheld and the balance material shall be taken back by the supplier at his own cost, besides the

supplier rendering himself liable for prosecution. The payments, which are already released in respect of such mis-branded stock shall also be refunded to the Corporation without raising any objection until the case is finalized.

30. The empanelled supplier shall not assign or transfer this contract or any part of it to other agencies. The supplier has to supply his own products only.

31. The products supplied shall have minimum 12 months shelf – life as on the date of supply to facilitate distribution under Departmental schemes.

32. The products supplied shall be with sound packing as per the IA-1968. Damaged containers/pouches/ packets, if any, shall be replaced by the supplier with sound packing at his own cost.

33. The supplier shall be accountable for the quality and quantity (sub-standard/under weight) of the material supplied.

34. The Corporation reserves the right to accept/ reject/modify any or all the clauses without assigning any reasons what so ever and its decision will be final.

35. In case of any dispute or difference arising out of the empanelment process and terms of agreement between the two parties, the parties shall first settle the dispute through mutual and amicable discussions. If the dispute is not settled through such discussions, the matter shall be referred to the Commissioner and Director of Agriculture, AP at Guntur, who shall conduct arbitration as per provisions of Arbitration & Conciliation Act, 1996 and whose decision is final and binding on both the parties.

36. It is further agreed by both the parties that the courts of Hyderabad/Guntur concerned alone have jurisdiction.

37. If, at any stage of empanelment process, it comes to knowledge that any supplier is involved in any fraudulent practice or misrepresentation of the facts or tried to influence the selection process or indulged in any corrupt activities in competing with others, the agreement can be rejected / cancelled and EMD forfeited.

38. The supplier shall be liable for blacklisting and further prosecution, if he fails to adhere to the above conditions.

39. Invitation of applications for empanelment shall not confer any right on the supplier to insist for supply orders.

40. The supplier shall furnish the prescribed documents mentioned in Annexure-III & V.

- 41 Corporation reserves the right to accept or reject in part or full or all the offers without assigning any reasons whatsoever.
- 42 The manufacturer should furnish the technical brochure, including items, usage, advantages of the approved products to the farmers.
- 43 The quantities may be decreased/ increased as per the requirement of the District JDAs from season to season_ and does not ensure placement of orders. The firms don't have any right to demand on quantity.
- 44 The supplier has to Label all the products mentioning that the product is supplied to Dept. Of Agriculture **under Subsidy programme of AP Govt.**, and the product is **not for outside sale.**

45 Generally, the Department will endeavour to distribute the total indented/supplied quantities under the subsidy schemes. In case due to any seasonal failures or other unforeseen conditions/reasons, certain stocks are leftover, such leftover quantities at each destination supplied by the firms shall be taken back by them without raising any objection or claiming any payment for such leftover stock and all the incidental charges for taking back the stock to be borne by the supplier without any objection.

TERMS OF PAYMENT:

1. Payment for the stocks supplied shall be made on receipt of the supplier's GST invoices duly certified by the Corporation branch officers based on the proofs of stock receipt by the consignees to be furnished by the suppliers with the tax invoices and also after receipt of Utilization Certificates for the invoiced quantities and to the extent of receipt of relevant subsidy and non-subsidy components from the Department.
2. The Corporation shall not be liable for any delay or payment of interest due to the delays in the receipt of the subsidy and non-subsidy for the stock supplied due to unavoidable circumstances or due to circumstances beyond the purview of the Corporation.

**VICE CHAIRMAN AND
MANAGING DIRECTOR**

I/We have gone through the terms and conditions governing this empanelment and I/we would abide by the terms and conditions laid down in the application for supply of products.

Signature of the Supplier
With seal of firm

Place:

Date:

List enclosures:

Annexure-I : List of Documents to be enclosed.

Annexure-II : Declaration on Rs.10/- Non Judicial stamp paper

Annexure-III: Affidavit on Rs.10/- Non Judicial stamped paper as the Company/Firm is not black listed.

Annexure-IV: Authorization letter from the firm.

Annexure-V : Declaration by the supplier

TECHNICAL QUOTATION FOR SUPPLY OF CHEMICAL PESTICIDES

1.	Name of the Manufacturer Firm	
2.	Registered Office Address with Telephone/Fax Nos.	
3.	Previous Supply & Performance Particulars for the past three years (Pl. enclose separate sheet if space provided is not sufficient)	
4.	Income Tax Clearance particulars. (Latest certificate to be attached).	
5.	GST No.	No. Dt.
6.	C.S.T.No.	No. Dt.
7.	List of Chemical pesticides being manufactured by the firm and their formulations.	
8.	Central Insecticides Board Registration Nos. & Validity dates for each of the products.	No. Date:
9.	Label claims and shelf life approved by CIBRC	
10.	Manufacturing License Nos. & their validity dates	No. Valid up to:
11.	Whether manufacturing and quality control labs are accredited? If so furnish particulars.	
12.	Manufacturing capacity of each product offered.	
13.	Details of Performance Guarantee Deposit.	DD No. Date: Bank: Amount

**PRICE QUOTATION OFFERED FOR SUPPLY OF CHEMICAL PESTICIDES FOR
THE YEAR 2017-18**

Sl. No.	INPUT name	Unit/Pkg. Size	Rate offered per unit for the year 2017-18 (inc. of GST and all applicable central, state, interstate and local taxes in Andhra Pradesh)
I	WEEDICIDES		
1	2,4 - D Sodium Salt 80% WP	500 g	
		1000 g	
2	Atrazine 50% WP	500 g	
		1000 g	
3	Butachlor 50% EC	500 ml	
		1000 ml	
4	Glyphosate 41%SL	250 ml	
		500 ml	
		1000 ml	
5	Imazethapyr 10% SL	500 ml	
		1000 ml	
6	Paraquat Dichloride 24%SL	250 g	
		500 g	
		1000 g	
7	Pendimethalin 30% EC	500 ml	
		1000 ml	
8	Pretilachlor 50%ec	250 ml	
		500 ml	
		1000 ml	
9	Pyrazosulfuron ethyl 10% WP	80 g	
II	MITICIDES		

1	Dicofol 18.5% EC	250 ml	
		500 ml	
		1000 ml	
2	Profenophos 50% EC	250 ml	
		500 ml	
		1000 ml	
III	INSECTICIDES		
1	Acephate 75%SP	250 g	
		500 g	
		1000 g	
2	Acetamipride 20%SP	250 g	
		500 g	
3	Buprofezin 25%SC	250 g	
		500 g	
		1000 g	
4	Cartap Hydrochloride 4% G	1000 g	
5	Cartap Hydrochloride 50% SP	250 g	
		500 g	
		1000 g	
6	Choropyriphos 20% EC	250 ml	
		500 ml	
		1000 ml	
7	Diclorovos 76%EC	250 ml	
		500 ml	
		1000 ml	
8	Emamectin Benzoate 5%SC	250 ml	
9	Fipronil 5% SC	250 ml	

		500 ml	
		1000 ml	
10	Imidaclopride 17.8%SL	250 ml	
		500 ml	
		1000 ml	
11	Indoxacarb 14.5% SC	250 ml	
		500 ml	
		1000 ml	
12	Monocrotophos 36%SL	250 ml	
		500 ml	
		1000 ml	
13	Novularon 10%EC	250 ml	
		500 ml	
14	Oxydemetan methyl 25%	500 ml	
		1000 ml	
15	Quinalphos 25% EC	250 ml	
		500 ml	
		1000 ml	
16	Tryzophos 40%EC	250 ml	
		500 ml	
		1000 ml	
17	Fluvendiamide 20%WDG	250 ml	
		500 ml	
IV	FUNGICIDES		
1	Carbandizm 50%WP	100g	
		250 g	
		500 g	

		1000 g	
2	Copper oxy Chloride 50% WP	250 g	
		500 g	
		1000 g	
3	Mancozeb 75%	250 g	
		500 g	
		1000 g	
4	Hexaconazole 5% EC & SC	250 ml	
		500 ml	
		1000 ml	
5	Mancozeb 64%+Metalaxyl 8%wp	250 g	
		500 g	
		1000 g	
6	Propyconazole 25%EC	250 ml	
		500 ml	
		1000 ml	
7	Tricyclazole 75%wp	250 g	
8	Validamycin 3% L	250 ml	
		500 ml	
		1000 ml	
9	Sulphur 80% WP	500 g	
		1000 g	
	Cotton HDPS Demonstrations		
1	Fenvelrate 20EC	250 ml	
		500 ml	
		1000 ml	

Signature

ANNEXURE - I**LIST OF DOCUMENTS TO BE ENCLOSED**

Sl. No	Documents to be enclosed to the EOI
1	Attested copies of requisite Manufacturing license, Marketing Permission in AP Principal Certificate, Registration Certificates issued by the competent Authority for the approved products offered by them as per the laws, rules and regulations in force.
2	Brief Profile of the Firm
3	Specifications of each product as per the regulations in force for that particular product.
4	Recent Analysis report/ Test report from the agency notified by the Government on the Products for which prices are offered.
5	Documents pertaining to GST registration or CST No. as applicable
6	Copy of PAN Card
7	Details of product wise quantities marketed in AP for the last three years
8	Annual production capacity of the firm (Quantity and value for each item to be indicated) for the last 3 years
9	Authorization letter from the Competent authority as per the rules of the firm in case of authorized person representing the firm.
10	Catalogue of the approved products offered indicating specifications, standards and warranty.
11	Audited accounts balance sheet for the last 3 years
12	Income Tax assessment certificate for the last 3 years
13	Product wise, whole sale, dealer & retail price for last 3 years

On Rs.20/- Non Judicial stamp paper

ANNEXURE – II

DECLARATION

1. I/We have read and understood the terms and conditions of Empanelment schedule relevant to the Notification no. **AGROS/HO/EOI&EMPANELMENT//2017-18**, dated 27.10.2017 and I/We have submitted the Annexures in accordance with the terms and conditions of the above Notification.
2. I/We shall not sell the products being quoted through this Schedule and Price Quotation, at a lower price either to Government / Private in the State of Andhra Pradesh by way of giving any additional trade discount or incentives. If such instance is noticed, the Corporation can restrict all payments to such a lower rate apart from initiating penal action.
3. The information furnished in the Application are true and factual and I/We clearly understand that our Application is liable for rejection, if any vital information is found either not true or incorrect at any point of time.

PLACE:

DATE:

SINGATURE OF THE SUPPLIER
WITH SEAL OF SUPPLYING AGENCY

On Rs.20/- Non Judicial stamp paper

ANNEXURE – III

(DECLARATION FOR NOT BLACKLISTED)

To
The VC & MD
APSAIDC Ltd.,
A.P., Hyderabad

Dear Sir/ Madam,

Sub:

Ref: _____

* * * * *

I / We _____ hereby
confirm that our firm has not been banned or blacklisted by any Government
Organization / Financial Institutions/ Court/ Public Sector Unit/ Central
Government.

Place:

Date:

Signature of the supplier

Name:

Designation:

Seal

ANNEXURE – IV

(AUTHORISATION LETTER FROM THE FIRM)

To
 The VC & MD
 APSAIDC Ltd.,
 A.P., Hyderabad

Dear Sir/Madam,

Sub: Ref:No. _____
 * * * * *

I / We _____ (manufacturer) hereby certify
 that Sri _____ is working as _____
 (Designation) in our company / firm and he is authorized to represent our
 company in submitting the application for the products and to conclude the
 contract with you.

We are confident that Sri _____ is having the ability
 to represent us and provide full support in making your empanelment
 successful. Further we authorized him to furnish the required technical
 information and to quote and negotiate the prices on our behalf and his
 decisions are binding on us.

Signature of Authorized Representative:

Attested

Signature of the Manufacturer

Name :

Designation:

Seal :

ANNEXURE-V

DECLARATION OF COMPANY

I/We have gone through the Terms & Conditions governing the request for EMPANELMENT and abide by the terms & conditions laid down in the the Application with regard to supply of the approved products.

Place:	Name
Date:	Signature
	Address with seal